

MARINE FUELS360 CHINA

25-27 June 2019
Intercontinental Shanghai Pudong, China

2
CO-LOCATED
EVENTS

40+
INDUSTRY-
LEADING
SPEAKERS

200+
TARGETED
PARTICIPANTS

ibc
an informa business



GLOBAL AND LOCAL MARINE FUEL DECISION MAKERS



Zhu Xuefeng
Senior Director of
Bunker Procurement
VLCC Department
COSCO Shipping
Energy and
Transformation, China



Xia Wenzhong
Deputy Director
China (Zhejiang) Pilot
Free Trade Zone, China



**Capt. Milutin
GOJKOVIC**
Asia Regional
Operations &
Procurement
CMA CGM Singapore



Capt Liu Hongjun
Vice President
ASSOCIATED
MARITIME COMPANY
(HONGKONG), Ltd



**Leon Jia, Deputy
General Manager
CCCC International
Shipping Corp., China**



Capt. Li Guanghong
Managing Director
Aoxing Ship
Management
(Shanghai) Ltd



**Capt. Bhaskar
Sengupta**
Head of Safety and
Environmental Quality
OSM Maritime Group,
Singapore



Yolanda Yao
Chief Naval Architect
Shanghai Shitian
Cruise Shipping, China



Capt. Liu Changlin
Assistant Operation
Manager
Cheng Xin Ship
Management
Pte. Ltd.



Ma Dong
Office of Key Project
officer, Senior Engineer,
Vehicle Emission
Control Center,
Ministry of Ecology
and Environment,
China



Jeff Hsu
Executive Vice-
President of Special
Operations, Board
Director
U-Ming Marine
Transport Corporation



JAO Chih-Ping
Division Director of Port
Affairs
Maritime and Port
Bureau, MOTC



Capt. Rahul Choudhuri
Managing Director, Asia,
Middle East & Africa
Veritas Petroleum
Services, Singapore



Justin Tan
Procurement Manager,
Bunker, Trading
Manager, Derivatives
The China Navigation
Co. Pte



Johnny Wang
Secretary-General
Shanghai International
Ship Management
Association (SISMA),
China

Silver sponsors:



Corporate sponsor:



Associate sponsor



Technology sponsor:



Exhibitor



Supporting associations:



International marketing partner:



Media partners:



MAIN CONFERENCE DAY 1 - WEDNESDAY 26 JUNE 2019



08:00 **Registration Starts & Morning Coffee**

09:00 **Chairperson's Opening Remarks**

Opening Keynote Sessions Joint Plenary Sessions with Marine Digitalisation Summit China

GLOBAL SHIPPING MARKET OUTLOOK

09:10 **Paving the Digital Silk Road: Convergence of the Digital Economy and China's Maritime Silk Road Initiative**

Winston Wenyan Ma, CEO, **China Silkroad Investment & Development**, China

09:40 **China's Maritime Leadership Roundtable: New Directions for Shipping, and Industry's Response**

- IMO 2020, compliance directions and fuel strategy
- How can technology help in compliance
- Digitalisation and tech investments gaining ground
- The changing finance landscape

Moderator: **Capt. Li Guanghong**, Managing Director, **Aoxing Ship Management (Shanghai) Ltd**

Panellists: **Zhu Xuefeng**, Senior Director of Bunker Procurement VLCC Department, **COSCO Shipping Energy and Transformation**

Xia Wenzhong, Deputy Director, **China (Zhejiang) Pilot Free Trade Zone**

Jeff Hsu, Executive Vice-President of Special Operations, Board Director, **U-Ming Marine Transport Corporation**

Leon Jia, Deputy General Manager, **CCCC International Shipping Corp.**, China

10:20 **Morning Networking & Refreshment Break**

CHINA'S MARINE FUEL MARKET

11:10 **Ningbo-Zhoushan Update - What to Expect from China's Largest Bunkering Port**

- Bunkering infrastructure updates and positioning for future growth
- Meeting industry needs for IMO 2020
- Medium to long term volumes across fuel types
- Sulphur enforcement

XIA Wenzhong, Deputy Director, **China (Zhejiang) Pilot Free Trade Zone**, China

11:40 **China Marine Fuel Policy and Outlook**

- Overview of China's marine fuel industry development
 - Policy and regulation enforcement
 - Future policy suggestions
- Ma Dong**, Office of Key Project officer, Senior Engineer, Vehicle Emission Control Centre, **Ministry of Ecology and Environment**, China

12:10 **Networking Lunch**

13:10 **China Shipowners and Operators Dialogue: Towards IMO 2020 compliance**

- Domestic fuel market and options
- Supply and pricing in global ports, and their role
- Expectations from enforcement agencies
- Collaborating for quality assurance

Moderator: **XU Yan**, Deputy Director, **Zhejiang Zhoushan Free Trade Zone Committee**, China

Panellists: **Leon Jia**, Deputy General Manager of Bunker Purchasing, **CCCC International Shipping Corp.**, China
Wenjun Zhou, Manager of Bunker Management Department, **China COSCO Shipping Container Lines**, China

Justin Tan, Procurement Manager, Bunker, Trading Manager, Derivatives, **The China Navigation Co. Pte**
Capt. Liu Changlin, Assistant Operation Manager, **Cheng Xin Ship Management Pte. Ltd.**

Johnny Wang, Secretary-General, **Shanghai International Ship Management Association (SISMA)**, China

PROCUREMENT AND OPERATIONAL PREPAREDNESS

14:00 **China Merchants View on Marine Fuel Market and Compliance Options for Post IMO 2020**

Capt Liu Hongjun, Vice President, **ASSOCIATED MARITIME COMPANY (HONGKONG). LTD**

14:30 **Navigating the World of New Fuels - 2020 & China's Role**

- Changing face of marine fuels
 - Fuel contamination & learning
 - Role of new 0.5% Fuels
- Capt. Rahul Choudhuri**, Managing Director, Asia, Middle East & Africa, **Veritas Petroleum Services**, Singapore

15:00 **Fuel Blending, Quality Assurance and Sulphur Compliance**

- Strategies for achieving optimal blending
- Improving profitability through blending solutions

- Ensuring quality and safety
 - Fuel blending in China: cost, quality and operation
- Henry Shi**, Fuels Technical Sales Account Manager, **Infineum (Shanghai) Additives**, China

15:30 **Afternoon Networking & Refreshment Break**

16:00 **Ship Owner's Perspective on Procurement and Legal Preparedness**

- Procurement in two major bunkering markets
 - Understanding bunkering clauses in Charter Party - Risks exposure to Ship Owner/Operator
 - Bunker clauses in Supply Agreement- Risks to shipowner/ operator
 - Price and quality risk management
- Co-presentation: **Justin Tan**, Procurement Manager, Bunker, Trading Manager, Derivatives, **The China Navigation Co. Pte**
Nigel Leong, Procurement Manager, Bunker, Trading Manager, Derivatives, **The China Navigation Co. Pte**

16:30 **Crew Preparedness for Dealing with a Range of Fuel Types**

- How to design the bunkering plan
 - Additional Training to deal with Dispute and complication
 - Present STCW Training module for Crew
- Capt. Bhaskar Sengupta**, Head of Safety and Environmental Quality, **OSM Maritime Group**, Singapore

17:00 **Ship Owner's Procurement Strategy and Operational Aspects of Managing Fuel Quality**

- Current transactional ecosystem
 - Shipowner's perspective on compliant fuels procurement and handling
 - The blockchain concept applied in bunkering - accountability and efficiency
 - Smart bunkering contracts
- Capt. Milutin GOJKOVIC**, Asia Regional Operations & Procurement, **CMA CGM Singapore**

17:30 **Chairperson's Summary and End of Conference Day 1**

MAIN CONFERENCE DAY 2 - THURSDAY 27 JUNE 2019

09:00 **Chairperson's Opening Remarks**

MARKET SPOTLIGHT

09:10 **Innovative and Efficient Bunkering solutions**

Jérôme Leprince-Ringuet, *Managing Director, Total Marine Fuels Global Solutions*

09:50 **Case Study: Implementing Sulphur Emission Control Areas (SECA) in Taiwan**

- Taiwan and Global Sulphur Cap
 - Sulphur emission control areas (SECA) and enforcement plans
 - Availability of compliant fuels
- JAO Chih-Ping**, *Division Director of Port Affairs, Maritime and Port Bureau, MOTC*

10:30 **Morning Networking & Refreshment Break**

11:00 **Enforcement Panel - What's Happening Across the World and How to Deal With it**

- Regulator / Industry collaboration for reducing non-compliance
- How the compliance audit will be done at various ports?
- Addressing penalties for non-compliance
- Balancing costs and benefits in implementing compliance strategies

Panellists: **XU Yan**, *Deputy Director, Zhejiang Zhoushan Free Trade Zone Committee, China*
JAO Chih-Ping, *Division Director of Port Affairs, Maritime and Port Bureau, MOTC*
Lasse Karlsen, *Technical Director, Norwegian Maritime Authority, Norway*

TECHNOLOGY ALTERNATIVES

11:30 **Mass Flow Meter Systems for Fuel Bunkering and Consumption**

Ingo Knudsen, *Business Development Manager Marine Flow Solutions, Endress+ Hauser Group*

12:00 **A Technical Perspective on How to Meet IMO 2020 With Cost Consideration**

- Fuel type consideration
 - Scrubber vs. alternative fuels
 - Economics of installing scrubbers for cruise operators
 - Designing Environmentally Compliant Ships for meeting Sulphur Cap and Scrubber Options
- Yolanda Yao**, *Chief Naval Architect, Shanghai Shitian Cruise Shipping, China*

12:30 **Lunch**

13:30 **Marine Scrubbers - Current Scenarios and Impact on the Fuel Market**

- Industry drivers and geography trends
 - Future aspects of marine scrubber market
 - Scrubber equipment ship and compliance IMO 2020
 - Tech showcases
- Speaking opportunities, please contact* **jonathan.kiang@ibcasia.com.sg**

LNG BUNKERING

14:00 **LNG Supply and Availability for China**

- Current LNG markets, supply and pricing
 - Supply availability for China
 - Pricing updates
 - Current LNG bunker fuelled fleet orderbook
- Walter P. Purio**, *Chief Executive Officer, LNG Marine Fuel Institute, Australia*

14:30 **China-Korea Collaboration on Progressing LNG Bunkering**

- Progress in bunkering standards
 - Key projects in the pipeline, stakeholders, and partnership opportunities
 - Medium to long term outlook for LNG bunkering in China and Korea
- Chang-Seon Lee**, *General Manager, LNG Bunkering Marketing Team, KOGAS, Korea*

15:00 **Afternoon Networking & Refreshment Break**

2020 & CREDIT RISK

16:00 **The Upcoming IMO Specification Changes and the Major Implications on Shippers**

- How will bunker fuel trade change because of IMO?
 - Understanding post 2020 credit risk
 - Are refineries making sufficient investments to supply 0.5% sulfur fuel?
 - How will IMO changes impact bunker fuel prices?
- Fenglei Shi**, *Principal Research Analyst, Oil Markets Midstream & Downstream Insight, IHS Markit, China*

16:30 **Bunker Credit and Finance Challenges in the Wake of IMO 2020**

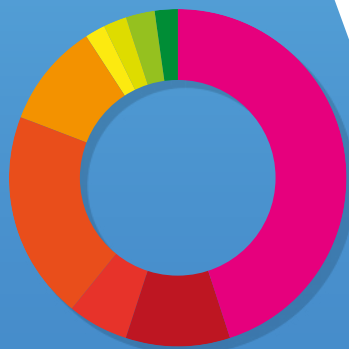
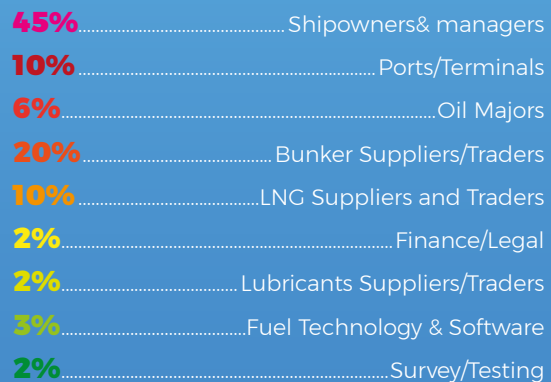
- Credit Insurance adoption
 - New type of contract for the market
 - Increased demand for credit
 - Bunker Credit management -credit line
 - Revision of operations-Tighten credit terms due to increase in risk
- ZHENG Tianwei**, *Founding/Senior Partner, Weiis & CO, China*

17:00 **Chairperson's Summary and End of Conference Day 2**



WHO WILL YOU MEET:

BY INDUSTRY



BY REGION



CONFERENCE HIGHLIGHTS:



Fuel Availability and Pricing in the China market

Ningbo-Zhoushan port update-licenses, bunker trade, infrastructure



Chinese Shipowner roundtables in an interactive programme

LNG Bunkering and Scrubber Outlook in China



Compliance, Enforcement and Handling various fuel types



CHINA'S ONLY MARINE FUEL EVENT WITH A SPOTLIGHT ON COMPLIANCE STRATEGY AND NEW BUSINESS OPPORTUNITIES

China's marine fuel markets is growing, driven by not just the IMO 2020 requirement, but also the country's own ECA regulations in 2019. With the bonded bunker market now just under 10 million metric tons and a continued push to expand the industry, the market drivers are clearly taking shape. Ningbo-Zhoushan is aiming to become the top bunker hub in Northeast Asia

Marine Fuels 360 China, part of China Shipping Week, will put a strategic focus on the China market, and address the uncertainty as well as opportunity for industry. It's the ONLY marine fuel event that will show the road ahead, and enable partnerships at the same time.

AGENDA AT A GLANCE

MAIN CONFERENCE DAY 1 - 26 JUNE

COMBINED PLENARY SESSIONS: CHINA SHIPPING WEEK

MORNING NETWORKING & REFRESHMENT BREAK



- China's Maritime Digitalization Landscape
- Implementing Digital Strategy
- Global Trends in Smart Ships and Smart Ports



- Fuel Availability and Pricing in China
- Ningbo-Zhoushan Port update
- Global market for 2020 Fuels

JOINT NETWORKING COCKTAIL

MAIN CONFERENCE DAY 2 - 27 JUNE

- Global Maritime Nations' Port Transformation Projects
- Digitalisation Case Studies

- Quality, Compliance & Enforcement
- LNG Bunkering and Scrubbers

CLOSE OF CONFERENCE

SPONSORSHIP & EXHIBITION OPPORTUNITIES AVAILABLE

With over 200 attendees and speakers expected, the Marine Fuels 360 China conference is the platform to raise your profile, showcase your latest solutions and case studies, and meet key decision-makers across the region. We offer a wide variety of sponsorship opportunities which can be customized to meet your objectives. For more information on sponsorship and exhibition opportunities, please contact Jonathan Kiang:

+65 6508 2471 | Jonathan.kiang@ibcasia.com.sg

MARINE FUELS 360 CHINA 2019

ATTRACTIVE GROUP DISCOUNTS AVAILABLE!

ibc
an informa business

RESERVE YOUR PLACE TODAY!

- Yes! I/We will attend Marine Fuels 360 China, 26-27 June 2019, Shanghai
 I cannot attend this event but please include me on your mailing list
 I would only like to purchase the conference documentation at SGD1,000 / SGD1,070 (with 7% GST) per set

Fee Per Delegate	Early Bird Register & Pay by 19 April 2019	Standard Rate	Group Rate		
Industry Rates			2+1 Register 2 delegates at the price of 1	3+2 Register 3 delegates at the price of 2	5+3 Register 5 delegates at the price of 3
<input type="checkbox"/> 2 Day Package 2 Day Conference (26-27 June 2019)	USD \$899	USD \$1,099			

- Group rate is based on normal rate of 2-day main conference package only. For Group Registrations, email register@ibcasia.com.sg or call +65 6508 2401. First come first served and subject to organisers' final review to accept/reject registration
- For Group Registrations of more than 3 team members: email info@ibcasia.com.sg or call +65 6508 2477
- Fee stated is the price PER DELEGATE. Only one discount scheme applies at one time; either the early bird rate OR group rate.
- All fees stated include luncheons, refreshments and complete set of documentation. It does not include the cost of accommodation and travel.
- Registration fees are subject to the prevailing government tax

*The organizer reserves the right to determine the industry to which your company belongs, and to stop the promotion at any stage.

Payment Method (Please tick):

- I enclose my Cheque/Draft payable to IBC Asia (S) Pte Ltd
 I am paying by bank transfer (copy attached)
 Payment by Credit Card: Visa Mastercard Amex

Credit Card Payments

The best way to pay by credit card is through our secure on-line registration process, simply log on to the website at www.ibcasia.com/event/marine-fuels-360-china and click "Register On-line". If you would prefer to pay over the phone please complete the contact name and details and our Customer Services Team will call within 24 hours to take payment. As we treat your credit card information in the strictest confidence, please do not send payment details by email.

Credit card contact: _____ Department: _____
 Direct phone number: _____ Email: _____

(Please provide photocopy of front & back of your Credit Card)

Delegate 1 Details	Delegate 2 Details
Name: Dr/Mr/Ms _____	Name: Dr/Mr/Ms _____
Job Title: _____	Job Title: _____
Department _____	Department _____
Tel: _____	Tel: _____
Mobile No.: _____	Mobile No.: _____
Email: _____	Email: _____
Delegate 3 Details	Delegate 4 Details
Name: Dr/Mr/Ms _____	Name: Dr/Mr/Ms _____
Job Title: _____	Job Title: _____
Department _____	Department _____
Tel: _____	Tel: _____
Mobile No.: _____	Mobile No.: _____
Email: _____	Email: _____
Who is Head of your Department? _____	
Who is Head of Training? _____	
Company Name: _____	Main Business/Activity: _____
Address: _____	Postal Code: _____

(Please photocopy for additional delegates)

5 EASY WAYS TO REGISTER:



MAIL the attached registration form with your cheque to:

IBC Asia (S) Pte Ltd, c/o Informa Regional Business Services,
 103 Penang Road, #04-01 Visioncrest Commercial, Singapore 238467



Customer Service Hotline:

+65 6508 2401
 +65 6508 2477
 +65 6508 2484



Email:

register@ibcasia.com.sg



Fax:

+65 6508 2407



Web:

www.url.com

HOTEL INFORMATION

Intercontinental Shanghai Pudong, 777 Zhangyang Road, Pudong New Area, 200120 Shanghai, P.R. China

Contact Person: Michelle Zhao, Assistant Director of Business Development, MICE

DDI: (+86) 21 5835 6666*3855

Fax: (+86) 5835 7777

Cell: (+86) 1881 6611 180

Email: michelle.zhao@icpudong.com

Website: www.ihg.com
www.icpudong.com

CODE: P51534

PAYMENT TERMS

Payment must be received 10 business days prior to the event. To take advantage of discounts with an expiry cut-off date, registration and payment must be received by the cut off date. All payments should be made in Singapore dollars. Payments by S\$ bank draft or cheque should be made in favour of "IBC Asia (S) Pte Ltd" and mailed to:

IBC Asia (S) Pte Ltd
 103 Penang Road,
 #04-01 Visioncrest Commercial,
 Singapore 238467
 Attn: The Accounts Receivable Team

Payment by bank transfer in S\$ or US\$ made payable to:

Bank account name: 艾毕思会务服务 (上海) 有限公司
 Company Address: 上海市静安区西康路828号311室
 Bank Name: 汇丰银行(中国)有限公司上海分行
 Bank Address: 上海市静安区南京西路1376号上海商城5层504室
 Bank Account Number: 720-031103-001(CNY)
 Swift code: HSBCCNSH

For USD payment - we will accept payment via credit card, bank transfer (below is the bank account) and cash onsite

Bank Name: The Hongkong and Shanghai Banking Corporation Ltd, Bank Address: 21 Collyer Quay HSBC Building, Singapore 049320, Bank Account Name: IBC Asia (S) Pte Ltd, SWIFT CODE: HSBBCSGS
 A/c No.: 260-457866-178 (USD)

DATA PROTECTION

The personal information entered during your registration/order, or provided by you, will be held on a database and may be shared with companies in the Informa Group in the UK and internationally. Occasionally, your details may be obtained from or shared with external companies who wish to communicate with you offers related to your business activities. If you do not wish your details to be used for this purpose, please contact our Database Department at

Email: database@ibcasia.com.sg,

Tel: +65 6508 2400 or Fax: +65 6508 2408.

CANCELLATIONS / SUBSTITUTION

Should you be unable to attend, a substitute delegate is welcome at no extra charge. Cancellations must be received in writing at least 10 business days before the start of the event, to receive a refund less 10% processing fee per registration. The company regrets that no refund will be made available for cancellation notifications received less than 10 business days before the event.

IMPORTANT NOTE

Please quote the name of the delegate, event title and invoice number on the advice when remitting payment. Bank charges are to be deducted from participating organisations own accounts. Please fax your payment details (copy of remittance advice, cheque or draft to +65 6508 2407).

Attendance will only be permitted upon receipt of full payment. Participants wishing to register at the door are responsible to ensure all details are as published. IBC assumes no further liability or obligation, beyond the refund of the paid registration fee, in the event of postponement or cancellation by IBC.

REG NO. XXXXXXXX